

|  | Consolidated unaudited Segment wise Revenue, Results and Capital Employed for the quarter and nine months ended 31st December, 2015. |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sr No | Particulars: | 3 Months Ended 31st December 2015 (Unaudited) | Preceding 3 Months Ended 30th September 2015 (Unaudited) | Corresponding 3 Months Ended 31st December 2014 (Unaudited) | $\begin{array}{\|c\|} \hline \text { Year to date for } \\ 9 \text { Months Ended } \\ \text { 31st December } 2015 \\ \text { (Unaudited) } \end{array}$ | $\begin{aligned} & \text { Year to date for } \\ & 9 \text { Months Ended } \\ & \text { 31st December 2014 } \\ & \text { (Unaudited) } \end{aligned}$ | Previous Accounting Year Ended 31st March 2015 (Audited) |
| 1 | Segment Revenue: <br> a) Material Handling Solutions <br> b) Construction and Mining Solutions <br> c) Power Systems Solutions | $\begin{array}{r} 6,269 \\ 36,877 \\ 5,376 \end{array}$ | $\begin{array}{r} 6,373 \\ 25,394 \\ 7,015 \end{array}$ | $\begin{array}{r} 5,823 \\ 25,555 \\ 6,240 \end{array}$ | $\begin{aligned} & 18,594 \\ & 87,392 \\ & 17,559 \end{aligned}$ | $\begin{aligned} & 21,320 \\ & 63,253 \\ & 16,274 \end{aligned}$ | $\begin{array}{r} 32,168 \\ 90,753 \\ 25,091 \\ \hline \end{array}$ |
|  | Total | 48,522 | 38,782 | 37,618 | 123,545 | 100,847 | 148,012 |
|  | Less : Inter Segment Revenue | (155) | (149) | (40) | (739) | (73) | (867) |
|  | Total Income from Operations | 48,367 | 38,633 | 37,578 | 122,806 | 100,774 | 147,145 |
|  | Add : Un-allocable Income | 252 | 84 | 40 | 490 | 194 | 586 |
|  | Total | 48,619 | 38,717 | 37,618 | 123,296 | 100,968 | 147,731 |
| 2 | Segment Results : <br> Profit (+) / Loss (-) before tax and finance costs from each segment: <br> a) Material Handling Solutions <br> b) Construction and Mining Solutions <br> c) Power Systems Solutions | $\begin{array}{r} 362 \\ 2,331 \\ \hline 637 \\ \hline \end{array}$ | $\begin{array}{r} (585) \\ 1,039 \\ 583 \\ \hline \end{array}$ | $\begin{array}{r} (1,503) \\ 3,166 \\ 293 \\ \hline \end{array}$ | $\begin{array}{r} (866) \\ 4,932 \\ 1,561 \\ \hline \end{array}$ | $\begin{array}{r} (853) \\ 5,750 \\ 760 \\ \hline \end{array}$ | $\begin{array}{r} 954 \\ 8,851 \\ 598 \\ \hline \end{array}$ |
|  | Total | 3,330 | 1,037 | 1,956 | 5,627 | 5,657 | 10,403 |
|  | Add / (Less) : i) Finance Costs <br> : ii) Other Un-allocable income net off Un-allocable expenditure | $(2,487)$ 252 | $(2,469)$ 84 | $(2,192)$ 40 | $(7,268)$ 490 | $\begin{array}{r} (6,504) \\ 194 \end{array}$ | $(8,773)$ 586 |
|  | Total Profit / (Loss) Before Tax | 1,095 | $(1,348)$ | (196) | $(1,151)$ | (653) | 2,216 |
| 3 | Capital Employed : <br> (Segment Assets - Segment Liabilities) <br> a) Material Handling Solutions <br> b) Construction and Mining Solutions <br> c) Power Systems Solutions <br> d) Unallocated | $\begin{gathered} 42,634 \\ 35,144 \\ 12,84 \\ (59,800) \\ (0,00 \end{gathered}$ | $\begin{array}{r} 42,971 \\ 35,228 \\ 13,87 \\ (6,9705) \end{array}$ | $\begin{gathered} 45,449 \\ 24,826 \\ 10,538 \\ (50,184) \end{gathered}$ | $\begin{gathered} 42,634 \\ 35,144 \\ 12,84 \\ (59,800) \\ (0,00 \end{gathered}$ | $\begin{array}{r} 45,449 \\ 24,826 \\ 10,538 \\ (50,184) \\ \hline \end{array}$ | $\begin{aligned} & 43,324 \\ & 28,911 \\ & 12,215 \\ & (51,468) \\ & \hline \end{aligned}$ |
|  | Total | 30,818 | 30,391 | 30,629 | 30,818 | 30,629 | 32,982 |
| NOTES: |  |  |  |  |  |  |  |
| 1) | Standalone unaudited information Pert aining to til limited |  |  |  |  |  | ₹ in Lakhs |
| Sr No | Particulars | 3 Months Ended 31st December 2015 (Unaudited) | Preceding 3 Months Ended 30th September 2015 (Unaudited) | Corresponding 3 Months Ended 31st December 2014 (Unaudited) | $\qquad$ | $\qquad$ | Previous Accounting <br> Year Ended 31st March 2015 (Audited) |
| $\begin{aligned} & \hline \text { II } \\ & \text { II } \\ & \text { III } \end{aligned}$ | Total Income from Operation (Loss) / Profit from Ordinary Activities before tax Net (Loss) / Profit for the period | $\begin{array}{r} \hline 6,269 \\ (529) \\ (525) \\ \hline \end{array}$ | $\begin{gathered} 6,373 \\ (1,595) \\ (1,568) \end{gathered}$ | $\begin{aligned} & 5,823 \\ & (2,403) \\ & (2,547) \end{aligned}$ | $\begin{gathered} \hline 18,594 \\ (3,749) \\ (3,745) \\ \hline \end{gathered}$ | $\begin{gathered} 21,320 \\ (3,770) \\ (3,802) \end{gathered}$ | $\begin{aligned} & \begin{array}{l} 3,168 \\ (2,901) \\ (2,862) \end{array} \\ & \hline \end{aligned}$ |
| 2) <br> The above Consolidated financial results of TIL Limited (the 'Company') and its subsidiaries [comprising Tractors India Private Limited, TIL Overseas Pte. Limited (TILO) and Tractors Nepal Private Limited], drawn in terms Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 8 th February, 20 Kolkata and subjected to Limited Review by the Statutory Auditors of the Company. |  |  |  |  |  |  |  |
| 3) Business Segments of TIL Limited and its subsidiaries comprises : |  |  |  |  |  |  |  |
| $\left\lvert\, \begin{aligned} & \mathrm{b} . \\ & \mathrm{c} . \end{aligned}\right.$ | Construction and Mining Solutions - engaged as a dealer for Caterpillar Inc. USA for their earthmoving, construction mining equipments, spares etc. and providing related services in Eastern and Northern India, Bhutan, Nepal. Power Systems Solutions - engaged in assembly, supply, erection and commissioning of Generating Sets powered by Caterpillar engines and dealing in spares and providing related services in Eastern and Northern India, Bhutan, Nepal. |  |  |  |  |  |  |
| 4) | Previous year's / period's figures have been rearranged / regrouped wherever necessary, to conform to those of the current period. |  |  |  |  |  |  |
|  |  | For TIL Limited |  |  |  |  |  |
|  | Registered Office 1, Taratolla Road, Kolkata 700024. 8th February, 2016 |  |  |  | ymin. <br> azumder <br> naging Director |  |  |

IN : L74999WB1974PLC04172
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STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER 2015

| PART-I |  | 3 Months Ended 31st December 2015 (Unaudited) | $\begin{gathered} \text { Preceding } \\ \text { 3 Months Ended } \\ \text { 30th September 2015 } \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Corresponding } \\ & \text { 3 Months Ended } \\ & \text { 31st December } 2014 \\ & \text { (Unaudited) } \end{aligned}$ | Year to date for <br> 9 Months Ended 31st December 2015 (Unaudited) | Year to date for <br> 9 Months Ended 31st December 2014 (Unaudited) | Previous Accounting <br> Year Ended 31st March 2015 (Audited) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Particulars |  |  |  |  |  |  |
| 1 | Income from Operations |  |  |  |  |  |  |
| (a) | Net Sales / Income from Operations (Net of Excise Duty) | 6,230 | 6,235 | 5,760 | 18,391 | 21,014 | 31,803 |
| (b) | Other Operating Income | 39 | 138 | 63 | 203 | 306 | 365 |
|  | Total Income from Operations (Net) | 6,269 | 6,373 | 5,823 | 18,594 | 21,320 | 32,168 |
| 2 | Expenditure |  |  |  |  |  |  |
| a) | Cost of Materials Consumed | 3,205 | 3,044 | 5,029 | 9,521 | 11,326 | 15,531 |
| b) | Purchase of Stock-in-Trade | 538 | 577 | 619 | 1,416 | 1,405 | 2,017 |
| c) | Changes in Inventories of Finished goods, Work-in-Progress and Stock-in-Trade | (487) | 183 | $(1,770)$ | (103) | 37 | 844 |
| d) | Employee Benefits Expense | 1,118 | 1,315 | 1,516 | 3,694 | 4,338 | 5,634 |
| e) | Depreciation and Amortisation Expense | 308 | 353 | 445 | 1,022 | 1,312 | 1,760 |
| f) | Other Expenses | 1,228 | 1,486 | 1,275 | 3,915 | 3,625 | 5,450 |
|  | Total Expenses | 5,910 | 6,958 | 7,114 | 19,465 | 22,043 | 31,236 |
| 3 | Profit / (Loss) from Operations before Other Income, Finance Costs and Exceptional Items (1-2) | 359 | (585) | $(1,291)$ | (871) | (723) | 932 |
| 4 | Other Income | 136 | 64 | 25 | 258 | 80 | 333 |
| 5 | Profit / (Loss) from ordinary activities before Finance Costs and Exceptional Items (3+4) | 495 | (521) | $(1,266)$ | (613) | (643) | 1,265 |
| 6 | Finance Costs | 1,024 | 1,074 | 1,137 | 3,136 | 3,127 | 4,166 |
| 7 | Profit / Loss) from ordinary activities after Finance Costs but before Exceptional Items (5-6) | (529) | $(1,595)$ | $(2,403)$ | $(3,749)$ | $(3,770)$ | $(2,901)$ |
| 8 | Exceptional Items | - | - | - | - | - | - |
| 9 | Profit / (Loss) from Ordinary Activities before Tax (7+8) | (529) | $(1,595)$ | $(2,403)$ | $(3,749)$ | $(3,770)$ | $(2,901)$ |
| 10 | Tax Expenses | (4) | (27) | 144 | (4) | 32 | (39) |
| 11 | Net Profit / (Loss) from Ordinary Activities after Tax (9-10) | (525) | $(1,568)$ | $(2,547)$ | $(3,745)$ | $(3,802)$ | $(2,862)$ |
| 12 | Extraordinary ltem (net of tax expenses) | - | - | - | - | - | - |
| 13 | Net Profit / (Loss) for the period (11-12) | (525) | $(1,568)$ | $(2,547)$ | $(3,745)$ | $(3,802)$ | $(2,862)$ |
| 14 | Paid-up Equity Share Capital (Face Value of ₹ 10 -- each) | 1,003 | 1,003 | 1,003 | 1,003 | 1,003 | 1,003 |
| 15 | Reserves Excluding Revaluation Reserve |  |  |  |  |  | 22,608 |
|  | (As per Balance Sheet of Previous Accounting Year) |  |  |  |  |  |  |
| 16 | Earnings per share (EPS) (₹) [Not Annualised] |  |  |  |  |  |  |
| a) | - Basic | (5.23) | (15.63) | (25.39) | (37.34) | (37.91) | (28.53) |
| b) | - Diluted | (5.23) | (15.63) | (25.39) | (37.34) | (37.91) | (28.53) |

## NOTES:

The above unaudited results for the quarter and nine months ended 31st December, 2015, drawn in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 8th February, 2016 at Kolkata and has been subjected to "Limited Review" by the Statutory Auditors of the Company.
2) The operations of the Company pertains only to Material Handling Solutions (i.e. manufacturing and marketing of various Material Handling Equipments namely Mobile Cranes, Port Equipments, Self Loading Truck Cranes, Road Construction Equipments, etc. and dealing in spares and providing services to related equipments). The Company has only one reportable segment as envisaged in Accounting Standard-17 on 'Segment Reporting', hence information pertaining to segment is not applicable for the Company.
3) Previous year's / period's figures have been rearranged / regrouped wherever necessary, to conform to those of the current year / period
Registered Office :
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8th February, 2016 Char TIL Limited $\quad$ Sumit Mazumder

