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## TIL Appoints Arvind Rishi as All India Head – Sales & Aftermarket



TIL Limited has appointed Arvind Rishi as the All India Head – Sales and Aftermarket, marking a strategic move to bolster its market footprint and customer engagement. With this leadership addition, the company aims to strengthen its nationwide sales operations and aftermarket services, reinforcing its commitment to delivering enhanced value to customers and accelerating business growth across segments.

With over 40 years of extensive experience in the energy and transportation sectors, Arvind Rishi brings a wealth of expertise in customer service, sales operations, and strategic business development. In his new role, he will spearhead TIL's business growth initiatives through machine sales and aftermarket services, while overseeing business operations, strengthening customer service, expanding market presence, and enhancing profitability across verticals.

Speaking about the appointment, Alok Kumar Tripathi, President, TIL Limited, said, "Arvind's extensive industry experience and proven track record in driving business growth align perfectly with our commitment to manufacturing excellence and customer satisfaction. His leadership will be instrumental as we continue to strengthen

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our position in the material handling equipment sector and explore new market opportunities."

Commenting on his appointment, Arvind Rishi, AVP Sales and Aftermarket, TIL Limited, said, "I believe in creating a strong, process-oriented organisation that provides best-in-class engineering and service solutions to customers, thereby delivering value to both the company and its clients. TIL's reputation for manufacturing excellence and innovation presents an exciting opportunity to leverage my experience in integrating sales and aftermarket operations. I look forward to contributing to TIL's continued success and helping establish new benchmarks in customer satisfaction across the equipment lifecycle."

Prior to joining TIL Limited, Arvind held significant leadership positions at prominent companies, including Cummins, Greaves, and Gainwell CAT. His long tenure at Cummins built a deep operational and strategic foundation in service excellence and business leadership, while his experience at Greaves enhanced his go-to-market and network development capabilities. At Gainwell CAT, he mastered the integration of sales and aftermarket operations across the premium Caterpillar brand, working extensively across critical infrastructure sectors such as Coal, Railways, Oil, Defence, Marine, and Mining.

An accomplished professional, Arvind holds a Post-Diploma in Automobile Engineering from GNE Ludhiana and a Master's in Material Science from Pune University. This dual technical and management background allows him to approach business challenges with analytical rigour, balancing data-driven insights with practical experience.



As TIL Limited continues to enhance its manufacturing capabilities and expand its global footprint, Arvind's appointment as the central point for aligning product sales with high-quality service support will play a pivotal role in sustaining business growth and ensuring customer satisfaction throughout the equipment lifecycle. With its focus on technological advancement and stringent quality control measures, TIL Limited remains at the forefront of India's material handling equipment sector.

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Bentley Systems Hosts Illuminate Mumbai to Accelerate India's 2047 Infrastructure Vision

Bentley Systems, a global leader in infrastructure engineering software, recently hosted Illuminate Mumbai, bringing together infrastructure leaders, innovators, and policymaker...

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## Hiab Secures Major Equipment Orders Worth EUR 15.4 Mn in the USA

Hiab, a leading global provider of smart and sustainable on-road load handling solutions, has secured significant orders in the United States for its MOFFETT truck-mounted forklifts,...

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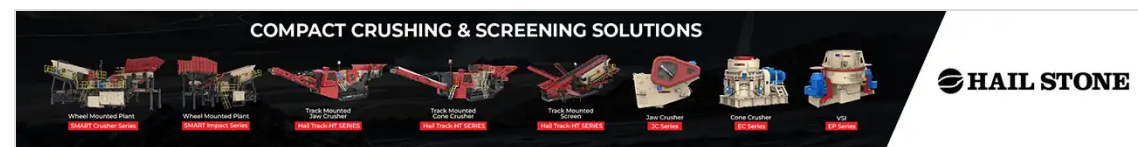
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## Signature Global Reports Record FY25 Performance with 531% Surge in Profit

Signature Global has reported its best-ever annual performance in FY25, registering record pre-sales of ₹10,290 crore—marking a robust 42% year-on-year growth and...

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## Elan Group Awards ₹1,100 Cr Contract to Leighton Asia for Luxury Project in Gurugram

Elan Group has awarded a construction contract worth approximately ₹1,100 crore to Leighton Asia, a part of the Australian CIMIC Group, for its ultra-luxury residential projec...

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## CIAL Launches ₹200-Cr 'CIAL 2.0' to Digitise Operations with AI & Cybersecurity

Cochin International Airport Ltd (CIAL) is launching CIAL 2.0, a ₹200-crore initiative to fully digitise airport operations and improve passenger services through AI, automation, and...


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## Parsons Wins Key Contracts for King Salman Airport Development

Parsons Corporation has secured two major Delivery Partner contracts from the King Salman International Airport Development Company (KSIADC), a Public Investment Fund...



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**World's highest bi-lane road tunnel in the world has been constructed** by BRO at Sela Pass, which is at an elevation exceeding 13,000 ft. Sandvik Tunnelling Jumbos (DT 820) helped achieve this momentous feat!

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For any queries, write to us at [smrtindiamarketing@sandvik.com](mailto:smrtindiamarketing@sandvik.com)

## Gautam Solar's N-Type TOPCon Modules Receive UL Certification for US & Canada

Gautam Solar with over 28+ years of industry expertise and a commitment to 100% Made-in-India solar solutions, officially received UL Listing and Certification for its N-Type TOPCon...

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## Maharashtra Signs MoU for ₹5,127 Cr FDI in Logistics Parks

The Maharashtra government has signed a memorandum of understanding with Horizon Industrial Parks and Xsio Logistics Parks to develop over ten industrial and logistics...

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## Centre Clears ₹13,000 Cr NH Projects for Odisha



The Centre has approved national highway projects worth ₹13,000 crore in Odisha for the 2025–26 fiscal year. Of this, the state government aims to complete road works worth...

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## Andhra Pradesh Releases ₹2,100 Cr for Amaravati Capital Project

The Andhra Pradesh government has given administrative sanction for the release of ₹2,100 crore for Amaravati's capital city development in the first quarter of FY 2025–26. The...

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## MoRTH's Tighter Bidding Norms May Hit Smaller Road Contractors: ICRA

ICRA's latest analysis reveals that the Ministry of Road Transport and Highways' (MoRTH) tightened bidding norms will ease competitive pressures in central government road...

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## NICDC Gets Approval for ₹5,942 Cr Logistics Hub in Dadri

The National Industrial Corridor Development Corporation Ltd (NICDC) has secured approval from a key government panel to develop a ₹5,942 crore Multi Modal Logistics Hub i...

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## **BIAL Partners with KPMG to Launch GenAI Platform for Smarter Airport Operations**

Bangalore International Airport Limited (BIAL), operator of Kempegowda International Airport Bengaluru (BLR Airport), has joined hands with KPMG in India to develop a Generativ...

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## **Atlas Copco Launches Reman Equipment Program in India**

Atlas Copco has launched its Reman Equipment Program in India, an initiative designed to restore used compressors and engines to their original performance standards. The main...

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## **Hamm Launches Smart Compact Pro for Real-Time Compaction Control**

Roller manufacturer Hamm introduces the Smart Compact Pro under the motto "Measure it right. Measure it now." For the first time, real-time density is being used as a decisive...

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## **Cabinet Approves Sixth Semiconductor Unit in India**

The Union Cabinet, chaired by Prime Minister Narendra Modi, has approved the establishment of a sixth semiconductor manufacturing unit under the India Semiconductor Mission....

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## **Shree Cement Posts Strong Q4 Performance with Record Revenue and Profit**

Shree Cement, India’s third-largest cement producer by capacity, has reported robust financial results for the quarter and year ended 31st March 2025. On a sequential basis, the...

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## Kerala Govt Floats ₹1,100 Cr EPC Tender for Palakkad Smart City Project

The Kerala government has invited tenders for a major infrastructure development project under the Palakkad Smart City initiative, part of the Kochi-Bengaluru Industrial Corrido...

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## PMRDA Launches ₹2,500–3,000 Cr Highway Link Road Project

The Pune Metropolitan Region Development Authority (PMRDA) has initiated a large-scale road development project to improve connectivity between major highways under its...

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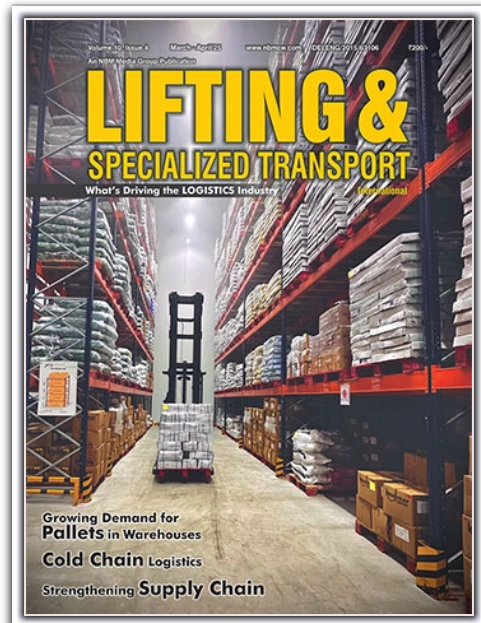
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